Quarterly Report on unaudited consolidated results for the second financial guarter ended 30 June 2018

Notes to the Interim Financial Report

1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2017.

The following notes explain the events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2017.

2. Significant Accounting Policies

The accounting policies and methods of computation adopted by the Group as at 30 June 2018 are consistent with those adopted in audited financial statements for the year ended 31 December 2017.

The following MFRSs, Amendments to MFRSs and Interpretations are mandatory for the first time for the financial year beginning on or after 1 January 2018:

Amendments to MFRS 2 Share-based Payment – Classification and Measurement of Share-

based Payment Transactions

MFRS 9 Financial Instruments (2014)

MFRS 15 Revenue from Contracts with Customers

Amendments to MFRS 15 Clarifications to MFRS 15

Amendments to MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards

(Annual Improvements 2014-2016 cycle)

Amendments to MFRS 128 Investments in Associates and Joint Ventures (Annual

Improvements 2014-2016 cycle)

Amendments to MFRS 140 Transfers of Investment Property

IC Interpretation 22 Foreign Currency Transaction and Advance Consideration

The following MFRSs, Amendments to MFRSs and IC Interpretation were issued but not yet effective and have not been applied by the Group:

MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2019

MFRS 16 Leases

IC Interpretation 23 Uncertainty over Income Tax Treatments

Amendments to MFRS 9 Financial Instruments (2014) – Prepayment Features with Negative

Compensation

Amendments to MFRS 128 Investment in Associates and Joint Ventures – Long-term Interests in

Associates and Joint Ventures

Amendments to MFRS 3 Business Combinations – Previously Held Interest in a Joint

Operation (Annual Improvements 2015-2017 cycle)

Amendments to MFRS 11 Joint Arrangements – Previously Held Interest in a Joint Operation

(Annual Improvements 2015-2017 cycle)

Amendments to MFRS 112 Income Taxes – Income Tax Consequences of Payments on

Financial Instruments Classified as Equity (Annual Improvements

2015-2017 cycle)

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2. Significant Accounting Policies (continued)

MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2019 (continued)

Amendments to MFRS 123 Borrowing Costs – Borrowing Costs Eligible for Capitalisation

(Annual Improvements 2015-2017 cycle)

Amendments to MFRS 119 Employee Benefits – Plan Amendment, Curtailment or Settlement

MFRSs, Interpretations and amendments effective date yet to be confirmed

Amendments to MFRS 10 Consolidated Financial Statements and MFRS 128, Investments in

Associates and Joint Ventures – Sale or Contribution of Assets

between an Investor and its Associate or Joint Venture

3. Audit qualification

The auditor's report on the financial statements of the Group and the Company for the year ended 31 December 2017 was not subject to any qualification.

4. Seasonal or cyclical factors

Generally, sales of our products are enhanced during festive seasons celebrated in Malaysia.

5. Unusual items

Other than those stated in the notes, there were no other items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidence.

6. Changes in estimates

There were no changes in estimates for the financial period under review.

7. Issuance or repayment of debts and equity securities

There were no other issuance and repayment of debt and equity securities, share buybacks, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial year to date.

8. Dividend paid

There were no dividends paid in the current quarter.

9. Segment reporting

The Group has three reportable segments, as described below, which are the Group's strategic business units.

- (i) Investment holdings includes the holding of investment in subsidiaries
- (ii) Trading and service includes trading of electrical products and providing general repair and rework services
- (iii) Manufacturing includes manufacturing and distribution of electrical products

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9. Segment reporting (continued)

	Inves hold	tment ling	Trading 8	& service	Manufacturing		Elimination		To	tal
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Turnover										
External										
Local	-	-	76,251	72,701	2,300	4,917	-	-	78,551	77,618
Overseas	-	-	83,681	93,675	2,460	1,358	-	-	86,141	95,033
Internal	3,612	3,832	5,894	3,546	28,749	37,440	(38,255)	(44,818)	-	-
Total revenue	3,612	3,832	165,826	169,922	33,509	43,715	(38,255)	(44,818)	164,692	172,651
Segment results	(1,751)	(1,729)	5,391	4,232	(401)	563	(38)	158	3,201	3,224
Finance cost									(2,023)	(1,962)
Interest income									123	95
Profit before tax									1,301	1,357
Tax expense									(671)	(665)
Net profit									630	692

Year 2018 refers to 6 months period ended 30.06.2018 as compare to the corresponding 6 months in the preceding year.

10. Valuation of property, plant and equipment

The valuations of land and buildings have been brought forward, without amendment from the previous annual financial statements.

11. Material subsequent events

As at the date of issue of this quarterly report, there were no material events subsequent to the end of this period reported on that have not been reflected in the financial statement for the said period.

12. Changes in the composition of the group

There were no changes in the composition of the Group during the current quarter.

13. Contingent liabilities

As at 30.06.2018, the company has given corporate guarantee for banking facilities obtained by subsidiaries to meet the liabilities and financial obligations of its subsidiaries amounting to RM165.96 million. The contingent liabilities of its subsidiaries pertaining to utilise trade line facilities amounted to RM12.56 million.

14. Key management personnel compensation

Total compensation to Directors of the Company and other members of key management during the period under review are as follows:

	30/06/18 RM'000	30/06/17 RM'000
Directors of the Company Other key management personnel	868 3,090	1,080 4,163

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15. Related party transactions

Transactions with related parties during the guarter under review are as follows:-

1	Transaction value	Transaction value 6 months ended		
	30/06/18	30/06/18 30/06/17 3		30/06/17
	RM'000	RM'000	RM'000	RM'000
Sales to :-				
HSL E & E Corp (M) Sdn Bhd	-	-	14	14

These transactions had been entered into in the normal course of business and had been established under negotiated terms.

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ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURTIES BERHAD LISTING REQUIREMENTS

1. Review of Performance

Comparison results of current quarter and previous corresponding quarter

The Group recorded revenue of RM89.26 million for the current quarter under review representing a decrease of 1.3% over revenue of RM90.44 million of previous corresponding quarter.

The Group recorded profit before tax of RM2.59 million for the current quarter under review representing an increase of 66.3% over profit before tax of RM1.56 million of previous corresponding quarter.

Comparison results of current period and previous corresponding period

The Group recorded revenue of RM164.69 million for the current period under review representing a decrease of 4.6% over revenue of RM172.65 million of previous corresponding period.

The Group recorded profit before tax of RM1.30 million for the current period under review representing a decrease of 4.1% over profit before tax of RM1.36 million of previous corresponding period.

The performance of the business segments for the current period is described as below:

1) Investment Holdings Division

While maintaining the rate of management fees charged, the Investment Holdings Division has received slightly lower management fees but also incurred lower expenses in providing management services to the subsidiaries. As a result, this division's loss remained at around the same level as the previous corresponding period.

2) Trading and Service Division

The revenue in Trading and Service Division recorded a decrease of 2.4% as compared to previous corresponding period. The decrease was mainly due to the slowdown of sales demand in overseas subsidiaries, further exacerbated by the strengthening in local currency. However, the decrease has been partially offset by improved sales performance in the local market.

Due to the better profit margin achieved in local subsidiaries, the division's results increased by 27.4% as compared to last corresponding period.

3) Manufacturing Division

The Manufacturing Division continues to face challenges – it's revenue has decreased by 23.3% as compared to previous corresponding period, mainly due to the decrease in sales from intercompanies.

The division has recorded a loss representing a significant decrease of 171.2% if compared to previous corresponding period's profit. It is mainly attributed to lower gross margin as a result of insufficient revenue to cover fixed operating cost.

The Company has focused on improving efficiency in all aspects of the Manufacturing Division's operations such as headcount optimization, ongoing initiatives to increase productivity and to drive sales and so forth.

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1. Review of Performance (Continued)

Financial review for current quarter and financial year to date

		Individual Period				Cumulative Period			
	30 J	une	Variance		30 June 2018 2017		- Variance		
	2018	2017							
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%	
Revenue	89,255	90,436	(1,181)	-1.3%	164,692	172,651	(7,959)	-4.6%	
Profit before interest and tax	3,651	2,500	1,151	46.0%	3,201	3,224	(23)	-0.7%	
Profit before tax	2,592	1,559	1,033	66.3%	1,301	1,357	(56)	-4.1%	
Profit after tax	1,781	1,027	754	73.4%	630	692	(62)	-9.0%	
Profit/(Loss) attributable to Equity Holders of the Parent	1,837	1,101	736	66.8%	723	798	(75)	-9.4%	

Financial review for current quarter compared with immediate preceding quarter

	Current Overtor	Immediate		
	Current Quarter	Preceding	Vorid	maa
	30 June 2018	31 March 2018	Variance	
	RM'000	RM'000	RM'000	%
Revenue	89,255	75,437	13,818	18.3%
Profit before interest and tax	3,651	(450)	4,101	-911.3%
Profit before tax	2,592	(1,291)	3,883	-300.8%
Profit after tax	1,781	(1,151)	2,932	-254.7%
Profit/(Loss) attributable to	1,837	(1,114)	2,951	-264.9%
Equity Holders of the Parent	•	* * *		

2. Variation of results against immediate preceding quarter

The Group recorded revenue of RM89.26 million for the current quarter under review, representing an increase of 18.3% as compared to RM75.44 million in the immediate preceding quarter. Meanwhile, the Group recorded profit before tax of RM2.59 million, representing a significant increase of 300.8% as compared to the preceding guarter's loss before tax of RM1.29 million.

3. Commentary on prospect

The Board expects the Group's outlook for the year to remain challenging in view of the slowdown in consumer demand and price competition. The Group will continue to embark on cost reduction and rationalisation exercises as well as improve operational efficiency. In addition, the Group will put more effort into growing and expanding its international business.

Overall, the Board expects the Group's performance will be improved with the successful implementation of some key improvement initiatives.

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4. Profit forecast

Not applicable as no profit forecast was published.

5. Tax expense

	<u>Individ</u>	ual period	Cumulative period		
	30/06/18	30/06/18 30/06/17		30/06/17	
	RM'000	RM'000 RM'000		RM'000	
 Current tax expense 	634	286	785	367	
- Deferred tax expense	177	246	(114)	298	
Total	811	532	671	665	

The group's effective tax rate for the period ended 30 June 2018 is 27.1%.

6. Status of corporate proposals

There were no corporate proposals during the current quarter.

7. Borrowings and debt securities

(a) Bank Borrowings (current and repayable within 1 year)

Details of the Group's bank borrowings as at the end of this reporting period: -

	Foreign		Foreign	
	Currency	30/06/18	Currency	31/12/17
	'000 °	RM'000	'000	RM'000
Bank Overdrafts				
Secured		286		299
Unsecured		2,717		2,142
Banker Acceptances				
Unsecured – denominated in Ringgit				
Malaysia		37,974		26,615
Unsecured – denominated in foreign				
currency	SGD974	2,881	SGD845	1,025
Revolving Credit				
Denominated in Ringgit Malaysia		10,278		9,109
Denominated in foreign currency	SGD900	2,663	SGD1,600	3,647
Total	•	56,799	_	42,837

Secured bank borrowings are secured by fixed charges over the long term leasehold or freehold land and building of certain subsidiary company and are guaranteed by the Company. Unsecured bank overdraft and bankers' acceptances are guaranteed by the Company.

The bank overdrafts bear interest at rates 7.22% to 8.29% (2017 – 5.47% to 8.65%) per annum. The banker acceptances bear interest at rates ranging from 3.00% to 5.04% (2017 – 1.25% to 4.90%) per annum.

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7. Borrowings and debt securities (Continued)

(b) Term Loans

Details of the Group's term loans as at the end of this reporting period :-

·	Foreign		Foreign		
	Currency	30/06/18	Currency	31/12/17	
	,000	RM′000	'000	RM′000	
Current Term Loans					
Secured – Denominated in Ringgit					
Malaysia		1,741		1,837	
Secured – Denominated in foreign					
currency	SGD183	541	SGD191	560	
Total		2,282	<u></u>	2,397	
Non-Current Term Loans					
Secured – Denominated in Ringgit					
Malaysia		20,589		21,066	
Secured – Denominated in foreign					
currency	SGD3,397	10,050	SGD3,672	10,616	
Total		30,639		31,682	
Grand Total		32,921		34,079	
			== . :		
Term loans repayment schedule:					

	Total	Under 1 year	1-2 year	2-5 year	Over 5 year
	RM'000	RM'000	RM'000	RM'000	RM'000
Secured	32,921	2,282	2,372	7,615	20,652
Total	32,921	2,282	2,372	7,615	20,652

The term loans are secured by :-

- i) fixed charges over the respective subsidiary's long term leasehold or freehold land and building, and
- ii) corporate guarantee from the Company.

The term loans bear interest at 4.57% to 5.38% (2017 – 2.33% to 5.12%) per annum.

(c) Finance lease liabilities

Details of the Group's finance lease liabilities as at the end of this reporting period:-

	30/06/18	31/12/17
	RM'000	RM'000
Hire Purchase Creditors	2,302	2,470
Less: Interest in suspense	148	190
Balance	2,154	2,280
Repayable within one year	862	864
Repayable one to five years	1,292	1,416
Balance	2,154	2,280

The finance lease liabilities bear interest at rates ranging from 1.80% to 3.50% (2017 – 1.80% to 5.89%) per annum.

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8. Material Litigation

Khind Electrical (Malaysia) Sdn Bhd ("KEMSB"), a wholly owned subsidiary of the Company had on 13 July 2015, through its solicitors, filed a winding-up petition against Maha Tenaga Jaya Technology Sdn Bhd ("MTJTSB") at the High Court of Malaya at Kuala Lumpur as MTJTSB has failed to settle a sum of RM2,036,653.78 to KEMSB being the outstanding amount due and owing for the goods sold and delivered to MTJTSB.

Subsequent to the 1st quarter results for the quarter ended 31 March 2018 announced on 28 May 2018, the Decision date which was originally fixed on 22 June 2018 has been vacated and rescheduled to 10 August 2018 and subsequently rescheduled again to 3 September 2018.

9. Dividend

The Board of Directors does not recommend any interim dividend for the current financial year to date.

10. Earnings per share

. Lamings per share	Individual Period Preceding year		Cumulativ	e Period
	Current Quarter 30.06.18	corresponding quarter 30.06.17	Six Months to 30.06.18	Six Months to 30.06.17
Net profit attributable to ordinary equity holders of the parent (RM'000)	1,837	1,101	723	798
Weighted average number of ordinary shares ('000)	40,059	40,059	40,059	40,059
Basic earning per share (sen)	4.59	2.75	1.80	1.99

Basic earnings per share of the Group is calculated by dividing net loss for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares in issue during the financial period.

11. Profit for the period is arrived at after charging/(crediting):-

	Individual Period		Cumulative Period	
				Six
			Months to	Months to
	30.06.18	30.06.17	30.06.18	30.06.17
	RM '000	RM '000	RM '000	RM '000
Depreciation & Amortisation	1,345	1,335	2,727	2,649
Net gain on disposal of property, plant and equipment	-	-	(14)	(14)
Foreign exchange loss / (gain)	(105)	144	(209)	440